



# Sun Learning Services

Complete your solution with authorized learning from Sun.

**>** Sun offers a wide range of learning services worldwide to help you assess and train your IT organization based on your specific learning goals and technology. Only Sun provides you with authorized training from the experts, helping you maximize your investment in Sun solutions. We offer a full portfolio of learning services for each of the key job roles within your organization so you can increase the efficiency and performance of new and existing Sun technologies.






**Delivering learning that's just in time, just enough, and just for you**

With Sun Learning Services, you have the flexibility to choose the learning solutions that are right for your organization's needs. Choose from our comprehensive portfolio of courses, which mirrors the Sun product suite. Sun delivers training in a variety of formats to address the unique needs and preferences of different IT organizations and IT professionals.

You can select learning for your organization — either offsite, onsite, or online. Plus, you can enroll employees individually, work with a consultant to customize a solution, or choose group training solutions.

**Highlights**

- Authorized training from the experts to complete your Sun solution
- Complete portfolio of learning solutions across the entire Sun product suite
- Multiple delivery methods available to meet the requirements of your diverse staff
- More than 350 Sun and partner delivery locations in more than 50 countries
- Tailored learning solutions that align to your unique business needs
- Proven industry expertise with demonstrable results for reducing costs

Curriculum	Application Developers	OS Administrators	Software Administrators	Server Administrators	Storage Administrators and Managers
<b>Learning</b>	<ul style="list-style-type: none"> <li>• Java</li> <li>• Web Services</li> <li>• Web 2.0</li> <li>• Solaris OS</li> </ul>	<ul style="list-style-type: none"> <li>• Solaris OS</li> <li>• Linux OS</li> </ul>	<ul style="list-style-type: none"> <li>• Infrastructure Software               <ul style="list-style-type: none"> <li>– Application and Integration Services</li> <li>– Communication and Collaboration Services</li> <li>– Identity Management Services</li> <li>– Sun Java Composite Application Platform Suite</li> <li>– Web and Proxy Servers</li> </ul> </li> <li>• StarOffice / Desktop Software</li> <li>• Sun Cluster – Sun N1 Software</li> </ul>	<ul style="list-style-type: none"> <li>• Hardware Maintenance</li> <li>• Server Administration</li> </ul>	<ul style="list-style-type: none"> <li>• Storage Management Software</li> <li>• Storage Device Software</li> <li>• Virtual Storage Solutions and Mainframe</li> <li>• Tape Storage</li> <li>• Disk Systems</li> <li>• Storage Networking</li> <li>• Information Lifecycle Management</li> </ul>
<b>Available in the following formats</b>	<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;"> Classroom</div> <div style="text-align: center;"> Live Virtual</div> <div style="text-align: center;"> Web-based</div> <div style="text-align: center;"> CD-ROM</div> <div style="text-align: center;"> Team Training</div> </div>				
<b>Certifications</b>	✓	✓	✓		
<b>Consulting</b>	✓	✓	✓	✓	✓

**More than 500,000 Sun certified professionals worldwide and growing.**

## Sun makes it easy

Get training when you need it, not only when your budget allows you to. With Sun, you can purchase credits that can be redeemed at a later date by individuals or for team training solutions. Ask your Sun representative or Authorize Sun Education Reseller about other ways you can make training your organization easy and affordable.

### Learning for IT Organizations

#### Instructor-led

Onsite training	<ul style="list-style-type: none"> <li>Dedicated learning at your location without the travel expenses.</li> <li>Can include an option for Sun to provide the hardware needed to run your onsite class.</li> <li>Select courses from our catalog or request a course to be customized for your team.</li> </ul>
Dedicated classroom learning	<ul style="list-style-type: none"> <li>Dedicate any course and classroom at any one of our worldwide Sun facilities to your team.</li> </ul>
Dedicated live virtual classrooms	<ul style="list-style-type: none"> <li>Dedicated training for your team in a live, collaborative online environment over the Web.</li> </ul>

#### Online Training

eLibraries	<ul style="list-style-type: none"> <li>Teams can select from over 5000 online Sun and Skillsoft courses grouped into libraries by technology or curriculum area.</li> <li>Flexible subscriptions to meet your needs with options based on the number of users, transactions, or a predetermined budget allocation.</li> </ul>
Online Books	<ul style="list-style-type: none"> <li>Electronic reference library from Safari Books Online for programmers and IT professionals with over 3000 best selling titles from leading IT publishers, including Sun Microsystems Press, O'Reilly Media, Addison Wesley, and Prentice Hall.</li> </ul>

#### Custom Solutions

Skills assessments	<ul style="list-style-type: none"> <li>Identify skill gaps in your organization with comprehensive assessments that evaluate the current technical knowledge levels and provides opportunities for development.</li> </ul>
Customized development plans	<ul style="list-style-type: none"> <li>Maximize the impact of learning solutions on productivity with a custom plan that addresses the specific skill gaps of individuals in your organization. Maximize your investment in time and minimize your costs by focusing on only what is necessary.</li> </ul>
Custom learning solutions	<ul style="list-style-type: none"> <li>If our traditional courses don't address your specific business needs, Sun can modify existing training and provide new content.</li> </ul>
Mentoring programs	<ul style="list-style-type: none"> <li>When traditional classroom or eLearning options are just not right for your organization, Sun can work with you to develop a learning program based on a learning needs analysis. The program may include workshops, seminars, on-the-job training, and technical mentoring sessions.</li> </ul>
Certification coaching programs	<ul style="list-style-type: none"> <li>Structured coaching programs are specifically designed to identify the gaps in the skill set of individuals and rapidly bridge those gaps to enable successful certification results.</li> </ul>

### Learning for Individuals

Comprehensive learning packages	<ul style="list-style-type: none"> <li>Convenient training and certification packages are designed for select job roles and skill levels, taking the guesswork out of finding the right combination of learning solutions.</li> </ul>
Full suite of Sun learning solutions	<ul style="list-style-type: none"> <li>Learning solutions across the product portfolio—Solaris OS, infrastructure software, Java technology, Web services, and Sun systems and storage—are available via a variety of delivery methods. You can select specific courses, packages, or certifications based on the skills you need, when you need them, and on your own time.</li> </ul>
Award-winning certifications	<ul style="list-style-type: none"> <li>Half a million IT professionals have advanced their careers with a Sun certification, including Java, the most prominent developer certification program in the world. Certifications are available for application developers using Java technology, Solaris OS administrators, engineers and developers using Java CAPS, and Solaris Cluster administrators.</li> </ul>

#### Learn More

For additional information about Sun Learning Services, visit [sun.com/training/contacts](http://sun.com/training/contacts) or contact your Authorized Sun Education Reseller.

### Visible results come from an investment in learning:

"Teams with 50 percent of the members certified on relevant Sun technologies and processes perform at the top tier of operational performance."

— IDC White Paper sponsored by Sun,

*"The Sun Certification and Team Performance: The Impact on Application Developers,"*

Doc # 211572, April 2008

"Companies who invest at least 8 percent of their support costs in Sun education have 43 percent fewer support services calls and 49 percent fewer severe critical/down support incidents."

— Sun Microsystems & New Course

*Analytics Study, 2004*